ADDENDUM I
WILLIAMSON COUNTY SCHOOLS
REVISED RFP #1014
INSTRUCTIONAL INTERACTIVE LCD FLAT PANELS

This addendum serves as an integral part of the WCS - RFP #1014 as certain terms, conditions or specifications have been enhanced or modified. Unless otherwise noted, all previous terms, conditions, and specifications shall remain the same. Bid opening shall remain the same at 2:30 pm on Monday, March 21, 2016.

PLEASE NOTE THE FOLLOWING CORRECTION

This project was originally advertised as a RFP (request for proposal) document in the Tennessean newspaper on Tuesday, March 1, 2016. The WCS solicitation document was just distributed to you today via e-mail as a RFB (request for bid) document.

Please make note the document is not a request for bid it is indeed a RFP or a Request for Proposal as advertised. In all future references to the project, please note the bid/proposal and corresponding documents shall be called a RFP and thus should be treated as such on your bid/proposal submissions. All other terms, conditions and specifications will remain the same.

WCS apologizes for any inconvenience this may have caused.
WILLIAMSON COUNTY SCHOOLS
RFB #1014
Instructional Interactive LCD Flat Panels

Williamson County Schools (WCS) is accepting sealed bids from qualified bidders for purchasing multiple quantities of Instructional Interactive LCD Flat Panels to be used throughout the district. The awarded bidder must be a qualified dealer of instructional interactive flat panels. Bidders shall submit sealed bids using the attached forms. Bid envelopes must be marked “RFB # 1014 – WCS Instructional Interactive Flat Panels”. Bidders may include any related literature, brochures or written material pertaining to this bid in the sealed envelope. Sealed bids must be submitted on or before 2:30 pm, Monday, March 21, 2016 at which time bid envelopes will be publicly opened. Absolutely no bids will be accepted after this time. Faxed bids will not be accepted. Sealed bid envelopes shall be stamped (date and time) by WCS to verify the authenticity of receipt and should be sent to the address listed below as the bid opening will take place at the same address:

Williamson County Board of Education
1320 West Main Street, Suite 202
Franklin, TN 37064
Attn: Purchasing Department

THE FOLLOWING INFORMATION MUST BE PRINTED ON THE OUTSIDE OF THE BID ENVELOPES:

- RFB # 1014 – WCS Instructional Interactive LCD Flat Panels
- Company Name
- Date and Time of Bid Opening

This bid document was prepared by the WCS Purchasing Department. Please read the specifications carefully. If you have questions concerning this request for bid document, contact the WCS Purchasing Department at 615-472-4010.

Williamson County Schools reserves the right to accept or reject bids upon the evidence of, or as determined by WCS Staff, before or after the bid opening, that a bidder is not necessarily qualified by experience, is not in a position to perform the work specified in the time allotted or upon evidence of collusion with intent to defraud or other illegal practice.
SECTION I – GENERAL TERMS AND CONDITIONS

1. The projects goods and services will be awarded to the best overall lowest and most competitive bid. WCS reserves the right to award based on quality, price and availability of goods and services specified. It is the desire of WCS to award this project to at least two or more bidders whichever is in the best interest of WCS. In addition WCS anticipates splitting this award and purchasing at least two brands over the life of this contract. Therefore, WCS reserves the right to award this bid to multiple bidders at its sole discretion based on a line item basis if necessary.

2. This bid is ultimately subject to funding (as with all WCS RFB projects). WCS is a tax exempt organization. Although WCS is tax exempt – the Bidder(s) are responsible for (and the bid cost must reflect) any and all sales and use tax for the materials and or equipment to be provided and/or used.

3. All bids are to be complete in every detail as required. Bids that are incomplete contain irregularities or are not in accordance with the specifications may be rejected.

4. Bids are to be valid for a minimum of 60 days or until awarded whichever comes first. For all awarded bids, prices will remain in effect for 12 months from commencement of RFB opening. In addition, the contract may be renewed on an annual basis for an additional (4) one year terms, if mutually agreed upon between both parties. The resulting contract renewals shall not exceed a total of five years including the initial year. Beginning with each annual renewal of the contract WCS will accept up to a 1.25% price increase for awarded items purchased from bid. WCS anticipates purchasing additional units in the future from this bid award.

5. WCS reserves the right to cancel the contract or services with or without a written notice at any time.

6. The language of the RFB shall be binding unless mutually amended by WCS and the Awarded Bidder. Issuance of the purchase order will be the award notice. The terms and conditions of the WCS RFB and detailed purchase order shall constitute the entire agreement.

7. Bidders are not necessarily restricted to any particular brand. Brands specified are for the purpose of identification or suggestions of the desired type of units. Other brands, makes and models are allowed as long as the brand that is bid is of equal to or better than the characteristics and qualities of the specified brand listed. Because these units will be used in instructional settings in multiple locations by various departments it is imperative that any substitutes meet all specifications. Any qualified dealer of instructional interactive flat panels are encouraged to bid on the project.

8. The submitted bid prices shall include 100% complete shipping, delivery and transportation costs of the units to any of WCS facilities or ancillary areas located in Williamson County Tennessee. However, the first initial shipment will be delivered to (1) new school facility in the district. Bidders should include all labor, material, services, manufacturing and shipping cost in the overall unit price. Note: WCS will not honor any added or extra charges that are presented after the bid has been awarded.

9. Before the awarded bidder submits an invoice for payment, a qualified WCS staff member must sign off and agree to the satisfaction and completion of the delivery. WCS has the right to dispute any questionable charges by contacting the vendor either by phone, e-mail or in writing. Invoices must be reflective of the original bid and must include a valid WCS purchase order number to be paid. Invoices should be submitted through the awarded vendor (not a third party).
10. If the awarded vendor(s) chooses to use a third party to ship and deliver the units then the awarded vendor remains responsible. Units shall be delivered F.O.B. destination freight prepaid. The first initial shipment shall be delivered to one location as noted below:

Nolensville High School
1600 Summerlyn Drive
Nolensville, TN 37135

> Deliveries must be made between the hours of 8:00 am - 4:00 pm CST. Instructions for Delivery and an appointment shall be scheduled at least 5 days in advance with WCS Technology Department Supervisor, John Duffett 615-472-4105.

11. In recognition of the changing dynamics of high technology equipment as evidenced by frequent update, enhancements, replacement models, etc... WCS reserves the right to negotiate future purchases of “like items” with successful bidders throughout the term of the awarded period and subsequent renewals, if applicable.

12. WCS reserves the rights not only to negotiate price but also the final terms, conditions and scope with low bidders.

SECTION II OBLIGATIONS

The terms and conditions of this document shall be part of the contract. WCS reserves the right to negotiate other terms and conditions it deems appropriate and necessary.

1. INDEMNIFICATION / HOLD HARMLESS: The awarded bidder shall indemnify, defend, save and hold harmless Williamson County Schools, its officers, agents and employees from all suits, claims, actions or damages of any nature brought because of, arising out of, or due to any negligent act or occurrence or any omission or commission of Contractor, its subcontractors suppliers, agents or employees.

2. Bidder(s) shall abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission but shall fully address the full intent and meaning of each aspect of the specifications. The awarded bidder shall be responsible to comply with all local, state and federal laws, regulations, licensing and other requirements as applicable. All bidders must provide evidence of current business license if requested by WCS. The awarded bidder must be prepared to substantiate compliance upon request by the Board’s Representative. Awarded bidder shall exercise normal and reasonable caution and provide insurance liability coverage for no less than $1,000,000 naming WCS as an additional insured.

3. Quantities are being provided which are approximations and are only best estimates of the desired initial purchase. Although quantities provided are best estimates of anticipated order quantities WCS cannot guarantee fulfillment of these quantities. Quantities will be based on the actual cost of the units with approved funding.

4. WCS anticipates issuing an initial purchase order award of 150-160 units, by or before April 15, 2016. After the PO is released all units must be delivered to WCS no later than Wednesday, June 15, 2016. Note: For all awarded vendors, all units purchased from your company must be delivered by this deadline. Liquidated damages of $200 per consecutive calendar day shall begin on Thursday, June 16, 2016 and shall continue until all the units are 100% delivered to the satisfaction of WCs. Liquidated damages shall be deducted from the final invoice.
SCOPE OF WORK

Williamson County Schools is seeking qualified dealers of Instructional Interactive LCD Flat Panels. WCS desires to purchase between 150 – 160 units during this initial purchase. After the initial purchase WCS anticipates purchasing 175 – 200 instructional interactive flat panels per year over the next five year period. Unit prices shall include all transportation, shipping cost.

TRAINING: The awarded successful bidder(s) must have the ability to provide for their brand the following training:

- Minimum of approximately eight hours of certified training included for every twenty LCD Panels purchased
- All hardware & accompanying operating software should be included
- Trainings will be a blended combination of onsite and online solutions with a minimum of approximately eight hours of onsite training combined with approximately (16) hours online with an established number of participants. Time blocks and locations and number of participants will be determined by WCS.
- Trainings should be spread over approximately a twelve month period
- Training are to be pooled and distributed by WCS

WARRANTY and SUPPORT: All submitted bids must include a detail of what warranty and support is covered. At a minimum the support should cover all aspects of hardware and accompanying software. This warranty shall include covering the software, hardware, web, phone and onsite support. Williamson County Schools shall have access to the vendors support website and phone support.

SPECIFICATIONS

PRODUCT DESCRIPTION: INSTRUCTIONAL INTERACTIVE LCD FLAT PANELS

> Bidders should bid the specified models in sizes 65" up to 70".
WCS plans an initial purchase of approximately 150 -160 units of 65" up to 70" models... However, if larger units are bid with competitive pricing this could change. The specifications below represent the 65" - 70" models...Bidders may bid other sizes up to 90" with the same or similar specifications.

> Bidders should bid wall mounting options for each appropriate size unit including both hollow wall mounting and block wall mounting. Bidders should also bid vertical support options for hollow stud walls. Please include in the submitted bids all VESA interfaces required for complete unit mounting.

> Regarding the Instructional Interactive LCD Flat Panel... WCS desires that the select units have educational and instructional software that allows teachers to create and build their own lesson content. Furthermore, the select unit should possess the ability to reasonably utilize pre-existing teacher files.
BID ITEM REQUIREMENTS:

65" up to 70" (or larger up to 90") INTERACTIVE LCD FLAT PANELS

SIZE: Diagonal Size 65" up to 70" and 72" up to 90"

- MOUNTING PATTERN – standard VESA
- GLASS – acid-etched tempered glass
- GLASS GLARE – Moderately non glare or similar anti-glare type glass
- SCREEN TYPE – LED
- LED LIGHT SOURCE – Backlight
- ASPECT RATIO – 16:9
- SCREEN TOUCH POINTS - > 8
- OPTIMUM RESOLUTION – Full HD Minimum 1080p
- REFRESHING FREQUENCY – 60 Hz
- CONTRAST RATIO – 4000:1 or better
- VIEWING ANGLE - 178° or better
- AUDIO SPEAKER – Forward, Side or Rear facing
- AUDIO POWER - > 2 X 10w
- HDMI INPUT – x 2 or more
- VGA INPUT – x 1
- AV – INPUT – x 1
- PC AUDIO – (3.5mm) input x 1
- PC AUDIO - (3.5mm) output x 1
- USB (media) – input – x 2 (at least 1 USB 3.0)
- Ability to use white board attachments

SOFTWARE: All Interactive Instructional LCD Flat Panels must come with the following:

- All operating software and or operating hardware included
- Compatible with Windows 7 and Windows 10
- Must include ActivInspire, SMART notebook or equivalent
- Must include Class Flow, SMART Amp or equivalent
- Free Upgrades (includes resources and online resources)
- Must have the ability to interpret live over a webpage
- Must have the ability to share resources between other interactive whiteboards and other brands of Flat Panels

ACCESSORIES:

- Interactive Table
- Student Response Devices / software
- Wireless classroom collaboration system
- Pens
- Stylus
- Wand Visual Presenter Sound Bar
- Cables 10 – 15 feet
# BID COVER SHEET

**WILLIAMSON COUNTY SCHOOLS**  
**RFB # 1014**

**INSTRUCTIONAL INTERACTIVE LCD FLAT PANELS**

This bid cover sheet must be attached as the first page of the submitted bid packet.

I, __________________________ (print name), title

Verify that I have read the specifications, conditions and instructions and agree to all therein.

Company Name:  

Address:  

Phone Number:  

Fax Number:  

E-Mail:  

By signing and submitting your bid in a sealed envelope with Williamson County Schools, bidder agrees to all of the specifications, terms and conditions of this WCS RFB document. If you find any of these terms unacceptable — please do not bid.

______ ____________  
Signature Date

**ITEM I: INSTRUCTIONAL INTERACTIVE LCD FLAT PANELS 65" - 70" up to 90"

Bidders may bid up to (3) brands or sizes of LCD flat panel units on this bid cover sheet (as per specified).

**All bids below must include:** The flat panel unit that matches the specifications listed in this document, as well as the operating software, accessories listed on page 5, cabling and other items needed to remove from box & operate. 100% cost of the shipping & delivery charges should also be included.

* Item II is *only* for additional accessories WCS might purchase at a later date.

<table>
<thead>
<tr>
<th>A. BRAND</th>
<th>SIZE</th>
<th>MODEL</th>
<th>FIXED PRICE PER UNIT</th>
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<tbody>
<tr>
<td>Block wall mounting brackets for size unit above price each</td>
<td>$</td>
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<td></td>
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<tr>
<td>Hollow wall mounting brackets for size unit above price each</td>
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<tr>
<td>Vertical support brackets for block wall size unit above price each</td>
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<tr>
<td>Vertical support brackets for hollow wall size unit above price each</td>
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<tr>
<td>Annual support fees for upgrades / updates on above unit</td>
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<tr>
<td>Annual licensing fees for unit above (if applicable)</td>
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<thead>
<tr>
<th>B. BRAND</th>
<th>SIZE</th>
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<tbody>
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<td>Block wall mounting brackets for size unit above price each</td>
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<tr>
<td>Annual support fees for upgrades / updates on above unit</td>
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<tr>
<td>Annual Licensing fees for unit above per year (if applicable)</td>
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<thead>
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<th>C. BRAND</th>
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<th>MODEL</th>
<th>FIXED PRICE PER UNIT</th>
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<td>Annual Licensing fees for unit above per year (if applicable)</td>
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BID COVER SHEET
RFB # 1014
PAGE TWO

NAME OF BIDDING COMPANY ___________________________ Date __________

ITEM II: ADDITIONAL ACCESSORIES for Interactive LCS Flat Panels
Brand ___________________________ Model ___________________________

<table>
<thead>
<tr>
<th>Item</th>
<th>Price per Unit</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Interactive Table</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>B. Student Response Devices / software</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>C. Wireless classroom collaboration system</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>D. Pens</td>
<td>$ _____</td>
<td>each</td>
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<tr>
<td>E. Stylus</td>
<td>$ _____</td>
<td>each</td>
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<tr>
<td>F. Wand</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>G. Visual Presenter</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>H. Sound Bar</td>
<td>$ _____</td>
<td>each</td>
</tr>
<tr>
<td>I. Additional Classroom Software</td>
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<td>each</td>
</tr>
<tr>
<td>J. Annual Licensing Fees</td>
<td>$ _____</td>
<td>each</td>
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ITEM III: CATALOG DISCOUNT

Items purchased from the vendors catalog will receive a ______ % Discount

NOTE: The Competitive bid prices above utilizes traditional Award Purchase Order and Remittance check...Read Below for alternatives

PROCUREMENT CARD PAYMENT OPTION:

WCS may elect to remit awarded vendor’s payment via procurement payment card method, such as American Express or Visa. Please indicate if awarded bid, vendor has current availability to accept payment through _____ American Express, _____ Visa. If qualifiers will affect the base bid cost, vendor must disclose detail of qualifier. *Qualifier on Base Bid Cost for WCS to pay awarded vendor utilizing procurement payment card: ________ Markup (indicate if % or $).